Request for Proposal (RFP) for Selection of Agency to Design Curriculum and Conduct Safety Training for Ship Recycling Yard Personnel and Ship Recycling Yard Workers at Safety Training & Labour Welfare Institute, Alang



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1. Introduction

1.1 About GMB

Gujarat Maritime Board (the "Authority" or "GMB") is a Government of Gujarat (GoG) promoted autonomous board established in 1982 under the provisions of Gujarat Maritime Board Act, 1981. It is vested with the power to develop, manage, control and administer the intermediate and minor ports in the State of Gujarat. GMB has assumed key role in achieving impressive growth in the port sector of Gujarat and is acting as a catalyst in industrial development of Gujarat.

1.2 About Alang Ship Recycling Yard

Alang is the largest ship recycling yard in the world, located in Bhavnagar district of Gujarat. The ship recycling yard is established in February 1983 and is approximately 10 km long sea front on the western coast of the Gulf of Cambay adjoining to Alang-Sosiya village. It is well connected by road, about 10 km away from Trapaj junction on Bhavnagar-Veraval National Highway, Bhavnagar airport and railway station.

The Alang ship recycling yard serves the Nation by facilitating production of more than 3.5 million tons per annum of re-rollable steel without exploiting natural resources. It serves the society by offering employment opportunity to people (direct: @ 15,000 and Indirect: @ 1.5 lakh people) with net positives environmental impacts.

There are currently 150 ship recycling plots at Alang out of which 131 are being utilized. It has beached total of 8859 ships till date generating LDT of 70.35 MMT. It has beached 113 ships in the year 2024-25 with an LDT of 1.01 MMT. The ship recycling yard also contains supporting facilities such as Administrative Office, Notified Area Office, Safety training institute, Alang Hospital and a Fire station building.

Dormitory type housing facilities for 1008 labours is being provided on GMB land to the labourers of Alang ship recycling yard. This facility is completed with 7 blocks having (Ground + 2) storied, canteen building, office building, shops, road, water supply and sanitary facilities with Sewerage Treatment Plant (STP), reification etc.

A 35 bedded GMB multispecialty hospital is operational by Indian Red Cross Society (IRCS) at Alang yard for providing Health facilities. The hospital is facilitated with MRI, CT scan, trauma centre, etc. GMB is currently funding the entire capital and running the cost of the hospital. This hospital has been declared as Level III Trauma Center. Alang is also equipped with 24 X 7 ambulance facility run by GVK-EMRI and funded by GMB.

The dismantling of ships at Alang involves hazardous processes such as asbestos removal, material sorting, cutting metal parts, and handling heavy machinery which is done by the Ship

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Recycling Yard Workers (the "Ship recycling Yard Worker"). These activities expose workers to significant health and safety risks. To address these challenges, the GMB established the Safety Training & Labour Welfare Institute at Alang-Sosiya, aiming to equip workers with the necessary skills for safe ship recycling practices. GMB intends to assess and review the existing curriculum, prepare a comprehensive curriculum and train the ship recycling yard workers with the updated curriculum at international standards to recycle ships in a safe manner.

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1.3 Background of the Project

- 1.3.1 Currently nearly 31 ship recycling plots for applied for inclusion in the EU list of ship recycling facilities, for which the ship recycling facilities have to comply with stringent standards as specified in international regulations. This would permit the recycling of EU owned ships in an environmentally sound manner, which would boost the ship recycling industry in India, promote circular economy and prevent environmental pollution as a result of ship recycling.
- 1.3.2 The international certification requires sufficient training for the workers at the ship recycling yards to ensure safe recycling of the ships and to prevent any accidents during the ship recycling process. Considering the need, the Authority has decided to engage an Agency (the "Agency") to revise the existing curriculum in international standards and to train the existing Ship Recycling Yard Personnel, and the Ship Recycling Yard Workers at Alang. (the "Project").
- 1.3.3 In pursuance of the above, the Authority has decided to carry out the tendering process for appointment of an agency for the Design Curriculum and Conduct Safety Training for Ship Recycling Yard Personnel as listed in Annexure 9: List of Designations included under the Ship Recycling Yard Personnel (the "Ship Recycling Yard Personnel") and Ship Recycling Yard Workers at Safety Training & Labour Welfare Institute, Alang. The agency shall undertake the work in accordance with the Terms of Reference specified at Schedule 1: Terms of Reference (the "TOR").

1.4 Request for Proposal

- 1.4.1 The Authority invites Proposals (the "**Proposals**") for appointment of an Agency for assessing the existing curriculum, Revising/Designing the existing Curriculum and Conducting Safety Training for Ship Recycling Yard Personnel and Ship Recycling Yard Workers at Safety Training & Labour Welfare Institute, Alang.
- 1.4.2 The Authority intends to select the Agency through an open competitive bidding process in accordance with the procedure set out herein.

1.5 Availability of RFP Document

1.5.1 RFP document can be downloaded from the n-procure Website (www.nprocure.com) on the date as specified in the Clause 1.9.

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1.6 Validity of the Proposal

1.6.1 The Proposal shall be valid for a period of 180 days from the Proposal Due Date (the "PDD").

1.7 Brief Description of the Selection Process

1.7.1 The Authority has adopted a two-stage selection process (collectively the "Selection Process") in evaluating the Proposals comprising technical and financial bids to be submitted online. In the first stage, a technical evaluation will be carried out as specified in Clause 3.1. Based on the technical evaluation, a list of pre-qualified applicants shall be prepared as specified in Clause 3.2. In the second stage, a financial evaluation will be carried out as specified in Clause 3.3. Proposals will be finally ranked according to their combined technical and financial scores as specified in Clause 3.4. The first ranked Applicant shall be selected for negotiation (the "Selected Applicant") while the second ranked Applicant will be kept in reserve.

1.8 Currency and Payment

- 1.8.1 The currency for Bid is considered as Indian Rupees only. The bidders are required to submit their bid accordingly. All payments to the Agency shall be made in INR in accordance with the provisions of this RFP.
- 1.8.2 Non-refundable Bid Processing fee of Rs.14,160/- (Rupees Fourteen Thousand One Hundred and Sixty Only inclusive of GST) (Fee Rs. 12,000/- + GST Rs. 2,160/- i.e. 18%) in the form of a Demand Draft or Banker's Cheque drawn on any Nationalized Bank/Scheduled Bank in India in favour of "Gujarat Maritime Board Non PLD A/c, Bhavnagar" and payable at Bhavnagar shall be enclosed in RFP along with the Technical Proposal as mentioned in Clause 2.10. The above Bid Processing Fee is inclusive of GST @18%. The GST number of GMB is 24AABCG6676L1Z8.
- 1.8.3 The Applicant shall furnish as part of its Proposal, a Bid Security (inclusive of GST @18%) of INR 3,09,750/- (Indian Rupees Three Lakh Nine Thousand Seven Hundred Fifty Only) (Principal Amount Rs. 2,62,500/- + GST Rs.47,250/- i.e. 18%) in the form of a Fixed Deposit Receipt issued by one of the Nationalised/Scheduled Banks in India in favour of "Gujarat Maritime Board Non PLD A/c, Bhavnagar" payable at Bhavnagar (the "Bid Security"), having a validity of 180 days. The Fixed Deposit Receipt of the top three Applicants as per clause 3.2 shall be retained for a period of 180 days while the Fixed Deposit Receipt of the rest of the Applicants shall be returned within 90 days of selection of the agency.
- 1.8.4 Any Bid not accompanied by the Bid Processing Fee and the Bid Security shall be rejected by the Authority as non-responsive.

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- 1.8.5 The Authority shall not be liable to pay any interest on the Bid Security and the same shall be interest free.
- 1.8.6 The Applicant, by submitting its Application pursuant to this RFP, shall be deemed to have acknowledged that without prejudice to the Authority's any other right or remedy hereunder or in law or otherwise, the Bid Security shall be forfeited and appropriated by the Authority as the mutually agreed pre-estimated compensation and damage payable to the Authority for, inter alia, the time, cost and effort of the Authority in regard to the RFP including the consideration and evaluation of the Proposal under the following conditions:
 - (a) If an Applicant submits a non-responsive Proposal;
 - (b) If an Applicant withdraws its Proposal during the period of its validity as specified in this RFP and as extended by the Applicant from time to time;
 - (c) In the case of the Selected Applicant, if the Applicant fails to reconfirm its commitments during negotiations as required vide Clause 2.19;
 - (d) In the case of a Selected Applicant, if the Applicant fails to sign the Agreement or commence the assignment as specified in Clauses 2.21 and 2.22 respectively;

1.9 Schedule of Selection Process

1.9.1 The Authority would endeavor to adhere to the following schedule:

S.No	Activity	Timeline
A.	Tender Document to be downloaded from	08-08-2025 12:00 hrs.
	website https://gmbtender.nprocure.com	
B.	If any queries regarding tender documents, the	12-08-2025 up to 18:00 hrs.
	list of queries may be sent on email	
	alanghogmb@gmail.com and	
	pogmbalang@gmail.com	
C.	Pre-bid meeting	14-08-2025 at 12:00 hrs.
D.	Last date and time for the online submission of	21-08-2025 up to 18:00 hrs.
	Technical and Financial bids	
E.	Last date and time for the Physical submission	From 22-08-2025 up to
	of Qualification and Technical bids (the	11:00 hrs. to 28-08-2025 up
	"Proposal Due Date" or "PDD")	to 18:00 hrs.
F.	Opening of Technical bid	29-08-2025 up to 12:00 hrs.
		if possible.

1.10 Communication

1.10.1 All communications including the submission of Proposal should be addressed to:

Alang Ship Recycling Yard, Alang Port Officer, Alang Office of the Port Officer, Port Colony No.02,

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Block No.02

Opp - Balvatika, Bortalav Bhavnagar - 364003, Gujarat Phone: + 91- 9601254062

e-mail: pogmbalang@gmail.com

Head Office Contact:

Chief Engineer

Gujarat Maritime Board Sector No.10-A, Opp: Air Force Centre, Chh Road Gandhinagar-382 010

Phone: +91-79-23238346 /47/48

Fax: +91-79-23244637 Email: cegmb1@gmail.com

Deputy Executive Engineer (Civil)

Alang Branch

Gujarat Maritime Board

Sector No.10-A, Opp: Air Force Centre, Chh Road

Gandhinagar-382 010

Phone: +91-79-23238346 / 47/48

Fax: +91-79-23244637

Email: alanghogmb@gmail.com

1.10.2 The Official Website of the Authority is:

http://www.gmbports.org

[Note: Please open the page 'Tenders' to access all the posted and uploaded

documents related to this RFP].

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2. Chapter 2: Instruction to Applicants

A. General

2.1 Scope of Proposal

2.1.1 Detailed description of the objectives, scope of services, deliverables and other requirements relating to this project are specified in this RFP. An applicant firm possessing the requisite experience and capabilities required for undertaking the project may participate in the Selection Process either individually or Joint Venture/Consortium (the "Firm") response to this invitation. The term applicant (the "Applicant") means the Firm.

In case the Proposal is submitted by a Joint Venture (JV) or Consortium, the Proposal must be accompanied by a duly signed Joint Venture/Consortium Agreement entered into by all participating members. The JV/Consortium shall be up to two members. The agreement shall:

- Clearly identify the Lead Member who shall be authorized to act on behalf of the JV/Consortium for all purposes related to the RFP, including bidding, contract execution, and performance.
- Confirm that all members of the JV/Consortium shall be jointly and severally liable for the successful execution of the assignment, in accordance with the terms of the RFP and Contract.
- Specify the roles and responsibilities of each member in delivering the scope of services, including technical, financial, and administrative obligations.
- Indicate the participation share (in terms of percentage or scope) of each JV/Consortium member.
- State that the agreement shall remain valid for the duration of the RFP process and, if awarded, for the full term of the contract.
- Be signed by authorized signatory(ies) of JV/Consortium member(s) and be notarized or supported by respective board resolutions.

Failure to submit a valid Joint Venture/Consortium Agreement may result in disqualification of the bid.

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- 2.1.2 Applicants are informed that the selection of an Agency shall be on the basis of an evaluation by the Authority through the Selection Process specified in this RFP. Applicants shall be deemed to have understood and agreed that no explanation or justification for any aspect of the Selection Process will be given and that the Authority's decisions are without any right of appeal whatsoever.
- 2.1.3 The Applicant shall submit its Proposal in the form and manner specified in the appendices of the RFP. The Technical proposal shall be submitted in the form at Annexure 3: Format for compliance with requirements of Technical Proposal, and the Financial Proposal shall be submitted in the form at Annexure 5: Financial Proposal Upon selection, the Applicant shall be required to enter into an agreement with the Authority. The scope of work is specified in Schedule 1.

2.2 Conditions of Eligibility of Applicants

- 2.2.1 Applicants must carefully read the minimum conditions of eligibility (the "Conditions of Eligibility") provided herein. Proposals of only those Applicants who satisfy the Conditions of Eligibility will be considered for evaluation.
- 2.2.2 To be eligible for evaluation of its Proposal, the Applicant shall fulfil the following:
 - (A) **Technical Capacity:** The applicant shall submit a certified copy of relevant document
 - a. The Applicant shall have 3 (Three) years' experience preceding the PDD as training provider for conducting Industrial Trainings related to Safety/Health and Environment/ Training in ports/Industrial Safety training/marine and shipping sector/training in similar sectors in last five years 2020-21 to 2024-25
 - b. The Applicant has trained Minimum of 1,500 candidates for the last Five years from 2020-21 to 2024-25
 - c. Certificate of empanelment of a certified International Body (such as IOSH, NEBOSH certification etc.) & DISH to undertake training for Occupational Safety & Health compliant/recognized by EU SRR and/or HKC
 - (B) **Financial Capacity:** The Applicant shall have had an average annual turnover of at least Rs. 50 lakhs for the past five consecutive years preceding the Proposal Due Date.

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- 2.2.3 The Applicant shall enclose with its Proposal, certificate(s) from its Statutory Auditors/CA (No separate annual financial statements should be submitted) stating its average annual turnover during each of the past five consecutive financial years prior to the PDD. The copy of income tax returns for the respective financial year has to be submitted along with the proposal. For the Financial year 2024-25, a provisional financial statement shall be submitted.
- 2.2.4 The Applicant should submit a Power of Attorney as per the format at Annexure 6: Power of Attorney; provided, however, that such Power of Attorney would not be required if the Application is signed by a partner of the Applicant, in case the Applicant is a partnership firm or limited liability partnership.
- 2.2.5 Any entity which has been barred by the Central Government, any State Government, a statutory authority or a public sector undertaking, as the case may be, from participating in any project, and the bar subsists as on the date of Proposal, would not be eligible to submit a Proposal either by itself or through its Associate.
- 2.2.6 An Applicant or its Associate should have, during the last three years, neither failed to perform on any agreement, as evidenced by imposition of a penalty by an arbitral or judicial authority or a judicial pronouncement or arbitration award against the Applicant or its Associate, nor been expelled from any project or agreement nor have had any agreement terminated for breach by such Applicant or its Associate.
- 2.2.7 While submitting a Proposal, the Applicant should attach clearly marked and referenced continuation sheets in the event that the space provided in the specified forms in the Appendices is insufficient.

2.3 Number of Proposals

2.3.1 No Applicant or its Associate shall submit more than one Application for the project. An Applicant shall not be entitled to submit another application.

2.4 Cost of Proposal

2.4.1 The Applicants shall be responsible for all the costs associated with the preparation of their Proposal and their participation in the Selection Process including subsequent negotiation, visits to the Authority, Project sites etc. The Authority will not be responsible or in any way liable for such costs, regardless of the conduct or outcome of the Selection Process.

2.5 Acknowledgement by the Applicant

- 2.5.1 It shall be deemed that by submitting the Proposal, the Applicant has:
- (a) made a complete and careful examination of the RFP;

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- (b) received all relevant information requested from the Authority;
- (c) acknowledged and accepted the risk of inadequacy, error or mistake in the information provided in the RFP or furnished by or on behalf of the Authority or relating to any of the matters referred to in Clause 2.4 above;
- (d) satisfied itself about all matters, things and information, including matters referred to in Clause 2.4 herein above, necessary and required for submitting an informed Application and performance of all of its obligations thereunder;
- (e) visited the Alang ship recycling site and has become conversant with the site; and
- (f) agreed to be bound by the undertaking provided by it under and in terms hereof.

The Authority shall not be liable for any omission, mistake or error on the part of the Applicant in respect of any of the above or on account of any matter or thing arising out of or concerning or relating to RFP or the Selection Process, including any error or mistake therein or in any information or data given by the Authority

2.6 Right to reject any or all Proposals

- 2.6.1 Notwithstanding anything contained in this RFP, the Authority reserves the right to accept or reject any Proposal and to annul the Selection Process and reject all Proposals, at any time without any liability or any obligation for such acceptance, rejection or annulment, and without assigning any reasons thereof.
- 2.6.2 Without prejudice to the generality of Clause 2.6.1, the Authority reserves the right to reject any Proposal if:
- (a) at any time, a material misrepresentation is made or discovered, or
- (b) the Applicant does not provide, within the time specified by the Authority, the supplemental information sought by the Authority for evaluation of the Proposal.

Misrepresentation/ improper response by the Applicant may lead to the disqualification of the Applicant. If such disqualification / rejection occurs after the Proposals have been opened and the highest-ranking Applicant gets disqualified / rejected, then the Authority reserves the right to consider the next best Applicant or take any other measure as may be deemed fit in the sole discretion of the Authority, including annulment of the Selection Process.

2.7 Clarifications

2.7.1 Applicants requiring any clarification on the RFP may send their queries to the Authority in writing by registered AD or via email before the date mentioned in the Schedule of Selection Process at Clause 1.9. The envelopes / email subject shall clearly bear the following identification:

"Queries/Request for Additional Information concerning RFP for Selection of Agency to Design Curriculum and Conduct Safety Training for Ship Recycling

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Yard Personnel and Ship Recycling Yard Workers at Safety Training & Labour Welfare Institute, Alang.

The Authority will post the reply to all such queries on the n-procure Website and copies thereof will also be circulated to all Applicants who have shown interest in the RFP document without identifying the source of queries.

- 2.7.2 The Authority reserves the right not to respond to any questions or provide any clarifications, in its sole discretion, and nothing in this Clause 2.7 shall be construed as obliging the Authority to respond to any question or to provide any clarification.
- 2.7.3 Delays including but not limited to post/courier delays would not be accepted.

2.8 Amendment of RFP

- 2.8.1 At any time prior to the deadline for submission of Proposal, the Authority may, for any reason, whether at its own initiative or in response to clarifications requested by an Applicant, modify the RFP document by the issuance of Addendum/ Amendment and posting it on the n-procure Website and by conveying the same to the prospective Applicants by fax or e-mail.
- 2.8.2 All such amendments will be notified in writing through fax or e-mail to all Applicants. The amendments will also be posted on the n-procure Website along with the revised RFP containing the amendments and will be binding on all Applicants.
- 2.8.3 In order to afford the Applicants a reasonable time for taking an amendment into account, or for any other reason, the Authority may, in its sole discretion, extend the Proposal Due Date.

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B. Preparation and Submission of Proposal

2.9 Language

2.9.1 The Proposal with all accompanying documents (the "**Documents**") and all communications in relation to or concerning the Selection Process shall be in English language and strictly on the forms provided in this RFP. No supporting document or printed literature shall be submitted with the Proposal unless specifically asked for and in case any of these Documents is in another language, it must be accompanied by an accurate translation of the relevant passages in English, in which case, for all purposes of interpretation of the Proposal, the translation in English shall prevail.

2.10 Technical Proposal

- 2.10.1 Applicants shall submit the technical proposal in the formats at Annexure 3: Format for compliance with requirements of Technical Proposal (the "Technical Proposal").
- 2.10.2 While submitting the Technical Proposal, the Applicant shall, in particular, ensure that:
 - (a) Demand draft or Banker's Cheque towards Bid processing fee of INR 14,160/-(inclusive of 18% GST) is submitted;
 - (b) The Bid Security is provided;
 - (c) All forms are submitted in the prescribed formats and signed by the prescribed signatories;
 - (d) Power of Attorney, if applicable, is executed as per Applicable Laws;
 - (e) The CVs have been recently signed and dated by the respective Personnel deployed for executing the project and countersigned by the Applicant. Photocopy or unsigned / countersigned CVs shall be rejected;
 - (f) Personnel deployed for executing the project shall have good working knowledge of English language;
 - (g) Personnel deployed for executing the project would be available for the period indicated in the TOR;
 - (h) No Personnel deployed for executing the project should have attained or crossed the age of 75 (seventy-five) years at the time of submitting the proposal; and
 - (i) The proposal is responsive in terms of Clause 2.16.3.

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- 2.10.3 Failure to comply with the requirements spelt out in this Clause 2.10 shall make the Proposal liable to be rejected.
- 2.10.4 The Technical Proposal shall not include any financial information relating to the Financial Proposal.
- 2.10.5 The proposed team shall be composed of experts and specialists (the "Professional Personnel") in such that the Agency should be able to complete the project requirements. The CV of each such Professional Personnel, if any, should also be submitted in the format at of Annexure 4: Curriculum Vitae of the Professional Personnel.
- 2.10.6 The Authority reserves the right to verify all statements, information, and documents, submitted by the Applicant in response to the RFP. Any such verification or the lack of such verification by the Authority to undertake such verification shall not relieve the Applicant of its obligations or liabilities hereunder nor will it affect any rights of the Authority thereunder.
- 2.10.7 In case it is found during the evaluation or at any time before signing of the Agreement or after its execution and during the period of subsistence thereof, that one or more of the eligibility conditions have not been met by the Applicant or the Applicant has made material misrepresentation or has given any materially incorrect or false information, the Applicant shall be disqualified forthwith if not yet appointed as the Agency either by issue of the LOA or entering into of the Agreement, and if the Selected Applicant has already been issued the LOA or has entered into the Agreement, as the case may be, the same shall, notwithstanding anything to the contrary contained therein or in this RFP, be liable to be terminated, by a communication in writing by the Authority without the Authority being liable in any manner whatsoever to the Applicant, as the case may be.
- 2.10.8 In such an event, the Authority shall forfeit and appropriate the Bid Security as mutually agreed pre-estimated compensation and damages payable to the Authority for, inter alia, time, cost and effort of the Authority, without prejudice to any other right or remedy that may be available to the Authority

2.11 Financial Proposal

2.11.1 Applicants shall submit the financial proposal, **only online**, in the formats at Annexure 5: Financial Proposal (the **"Financial Proposal"**) clearly indicating the basic cost of the project excluding GST.

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- 2.11.2 While submitting the Financial Proposal, the Applicant shall ensure the following:
- (i.) All the costs associated with the assignment shall be included in the Financial Proposal. This Financial Proposal will be comprising fees for the Designing of Course Curriculum and Training of the Ship Recycling Yard Personnel and Ship Recycling Yard Workers at Safety Training & Labour Welfare Institute, Alang. The total amount indicated in the Financial Proposal shall be without any condition attached or without subject to any assumption and shall be final and binding. In case any assumption or condition is indicated in the Financial Proposal, it shall be considered non-responsive and liable to be rejected.
- (ii.) The Financial Proposal shall consider all expenses and Indian tax liabilities excluding GST. For the avoidance of doubt, it is clarified that all taxes shall be deemed to be included in the costs shown under different items of the Financial Proposal. Further, all payments shall be subject to deduction of taxes at source as per Applicable Laws.
- (iii.) Costs (including break down of costs) shall be expressed in INR.
- (iv.) The Authority shall not be liable to pay the agency for discharging its responsibilities as set out as part of the scope of work, which includes but not limited to the transport, accommodation of the personnel deployed for the executing the project etc.

2.12 Submission of Proposal

- 2.12.1 The Applicants shall submit the Financial Proposal ONLINE only and Technical Proposal ONLINE and in hard bound form with all pages numbered serially and by giving an index of submissions. The ONLINE submission shall be carried out on n-procure website. Each page of the submission shall be initialed by the Authorized Representative of the Applicant as per the terms of the RFP. In case the proposal is submitted on the document downloaded from Official Website, the Applicant shall be responsible for its accuracy and correctness as per the version uploaded by the Authority and shall ensure that there are no changes caused in the content of the downloaded document. The proposal submitted ONLINE shall be considered final in case of any discrepancies in case of hard copy submission. The hard copy of the submission shall reach the address as specified in the Clause 1.10 within the time as specified in the Clause 1.9.
- 2.12.2 The Proposal will comprise 2 separate sealed envelopes which will be placed in a sealed outer envelope.

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(1) The first envelope (Envelope A) will contain the Bid Processing as per Clause 1.8.2, Bid Security as specified in Clause 1.8.3, the documents containing proof of the conditions of eligibility as specified in Clause 2.2.2 and be marked as follows:

"ENVELOPE -A SELECTION OF AGENCY TO DESIGN CURRICULUM AND CONDUCT SAFETY TRAINING FOR SHIP RECYCLING YARD PERSONNEL AND SHIP RECYCLING YARD WORKERS AT SAFETY TRAINING & LABOUR WELFARE INSTITUTE, ALANG"

"BID PROCESSING FEE & BID SECURITY

DO NOT OPEN BEFORE [Insert Time Indicated in the Data Sheet] ON [Proposal Due Date]"

(2) The second envelope (Envelope B) will contain the Technical Proposal and be marked as follows:

"ENVELOPE -B SELECTION OF AGENCY TO DESIGN CURRICULUM AND CONDUCT SAFETY TRAINING FOR SHIP RECYCLING YARD PERSONNEL AND SHIP RECYCLING YARD WORKERS AT SAFETY TRAINING & LABOUR WELFARE INSTITUTE, ALANG"

"TECHNICAL PROPOSAL

DO NOT OPEN BEFORE [Insert Time Indicated in the Data Sheet] ON [Proposal Due Date]"

(3) The sealed envelopes containing the Bid Processing Fee & Bid Security, and Technical Proposal shall be placed into one outer envelope and sealed. This outer envelope shall bear the name and address of the Bidder(s) and the RFP reference number and also be marked as follows:

"SELECTION OF AGENCY TO DESIGN CURRICULUM AND CONDUCT SAFETY TRAINING FOR SHIP RECYCLING YARD PERSONNEL AND SHIP RECYCLING YARD WORKERS AT SAFETY TRAINING & LABOUR WELFARE INSTITUTE, ALANG"

"DO NOT OPEN BEFORE [Insert Time Indicated in the Data Sheet] ON [Proposal Due Date]"

"APPLICANT NAME and ADDRESS"

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- 2.12.3 The Technical Proposal (Envelope-B) will be sealed in an envelope which will bear the address of the Authority, as indicated at Clause 1.10.1 the name and address of the Applicant.
- 2.12.4 If the envelope is not sealed and marked as instructed above, the Authority assumes no responsibility for the misplacement or premature opening of the contents of the Proposal submitted and consequent losses, if any, suffered by the Applicant. The last date for submission shall be as defined in Clause 1.9.
- 2.12.5 The Envelope B shall contain the application in the prescribed format (Appendix 1: Proposal Cover Letter) along with Appendices 1 to 6 and supporting documents:
- 2.12.6 The Technical Proposal shall be typed or written in indelible ink and signed by the Authorized Representative of the Applicant. All pages of the original Technical Proposal must be numbered and initialed by the person or persons signing the Proposal.
- 2.12.7 The Authority will not be responsible for any delays due to posts/courier, loss or non-receipt of Proposals. Proposals submitted by fax, telegram or e-mail shall be rejected
- 2.12.8 The completed Proposal must be delivered on or before the specified time on Proposal Due Date to The Port Officer, Office of port Officer, Port Colony no.02, Block No. 02, Opp. To Balvatika, Bortalav, Bhavnagar 364003, Gujarat (India) by RPAD/Speed Post/courier only. Proposals which will be submitted through any other mode of communications shall not be entertained.
- 2.12.9 The Proposal shall be made in the Forms specified in this RFP. Any attachment to such Forms must be provided on separate sheets of paper and only information that is directly relevant should be provided. This may include photocopies of the relevant pages of printed documents. No separate documents like printed annual statements, company brochures, copy of contracts etc. will be entertained.
- 2.12.10 The rates quoted shall be firm throughout the period of performance of the assignment up to and including acceptance of the Report by the Authority and discharge of all obligations of the Agency under the Agreement.

2.13 Proposal Due Date

2.13.1 Proposal should be submitted at or before 18:30 hrs on the Proposal Due Date specified at Clause 1.9 at the address provided in Clause 1.10 in the manner and form as detailed in this RFP.

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2.13.2 The Authority may, in its sole discretion, extend the Proposal Due Date by issuing an Addendum in accordance with Clause 2.8 uniformly for all Applicants.

2.14 Late Proposals

Proposals received by the Authority after the specified time on Proposal Due Date shall not be eligible for consideration and shall be summarily rejected.

2.15 Modification / Substitution / Withdrawal of Proposals

2.15.1 No Proposal shall be modified, substituted, or withdrawn by the Applicant on or after the Proposal Due Date.

C. Evaluation Process

2.16 Evaluation of Proposals

- 2.16.1 The Authority shall open the Proposals at on the specified day and time, at the place specified in Clause 1.9 and in the presence of the Applicants or their authorized representatives who choose to attend. The envelopes shall be opened first, and online technical proposals will be opened subsequently.
- 2.16.2 Proposals for which a notice of withdrawal has been submitted in accordance with Clause 2.15 shall not be opened.
- 2.16.3 Prior to evaluation of Proposals, the Authority will determine whether each Proposal is responsive to the requirements of the RFP. The Authority may, in its sole discretion, reject any Proposal that is not responsive hereunder. A Proposal shall be considered responsive only if:
 - (a) the Technical Proposal is received in the form specified at Annexure 3: Format for compliance with requirements of Technical Proposal;
 - (b) it is received by the Proposal Due Date including any extension thereof pursuant to Clause 2.13;
 - (c) it is accompanied by the Bid Security as specified in Clause 1.8.3
 - (d) it is signed, sealed, bound together in hard cover and marked as stipulated in Clauses 2.10 and 2.12:
 - (e) it is accompanied by the Power of Attorney as specified in Clause 2.2.3;
 - (f) it contains all the information (complete in all respects) as requested in the RFP;
 - (g) it does not contain any condition or qualification; and
 - (h) it is not non-responsive in terms hereof.
 - (i) it is accompanied by the Bid Processing fee as specified in Clause 1.8.2.

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- 2.16.4 The Authority reserves the right to reject any Proposal which is non-responsive and no request for alteration, modification, substitution or withdrawal shall be entertained by the Authority in respect of such Proposals
- 2.16.5 The Authority shall subsequently examine and evaluate Proposals in accordance with the Selection Process specified at Clause 1.7 and the criteria set out in Chapter 3: Qualification and Evaluation Criteria of this RFP.
- 2.16.6 After the technical evaluation, the Authority shall prepare a list of prequalified Applicants in terms of Clause 3.2 for opening of their Financial Proposals. A date, time and venue will be notified to the pre-qualified Applicants for announcing the result of evaluation and opening of Financial Proposals. Before opening of the Financial Proposals, the list of pre-qualified and shortlisted Applicants along with their Technical Score will be read out. The opening of Financial Proposals shall be done in presence of respective authorized representatives of Applicants who choose to be present. The Authority will not entertain any query or clarification from Applicants who fail to qualify at any stage of the Selection Process. The financial evaluation and final ranking of the Proposals shall be carried out in terms of Clauses 3.3 and 3.4 respectively.
- 2.16.7 Applicants are advised that Selection will be entirely at the discretion of the Authority. Applicants will be deemed to have understood and agreed that no explanation or justification on any aspect of the Selection Process or Selection will be given.
- 2.16.8 Any information contained in the Proposal shall not in any way be construed as binding on the Authority, its agents, successors or assigns, but shall be binding against the Applicant if the project is subsequently awarded to it.

2.17 Confidentiality

2.17.1 Information relating to the examination, clarification, evaluation, and recommendation for the selection of Applicants shall not be disclosed to any person who is not officially concerned with the process or is not a retained professional adviser advising the Authority in relation to matters arising out of or concerning the Selection Process. The Authority will treat all information, submitted as part of the Proposal, in confidence and will require all those who have access to such material to treat the same in confidence. The Authority may not divulge any such information unless it is directed to do so by any statutory entity that has the power under law to require its disclosure or is to enforce or assert any right or privilege of the statutory entity and/or the Authority.

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2.18 Clarifications

- 2.18.1 To facilitate evaluation of Proposals, the Authority may, at its sole discretion, seek clarifications from any Applicant regarding its Proposal. The clarifications may also be in the form of supporting documents to what the Applicant(s) has submitted in their proposal. Such clarification(s) shall be provided within the time specified by the Authority for this purpose. Any request for clarification(s) and all clarification(s) in response thereto shall be in writing.
- 2.18.2 If an Applicant does not provide clarifications sought under Clause 2.18.1 above within the specified time, its Proposal shall be liable to be rejected. In case the Proposal is not rejected, the Authority may proceed to evaluate the Proposal by construing the particulars requiring clarification to the best of its understanding, and the Applicant shall be barred from subsequently questioning such interpretation of the Authority.

D. Appointment of Agency

2.19 Negotiations

The Selected Applicant may, if necessary, be invited for negotiations. Issues such as deployment of Professional Personnel, understanding of the RFP, methodology and quality of the work plan shall be discussed during negotiations. In case the Selected Applicant fails to reconfirm its commitment, the Authority reserves the right to designate the next ranked Applicant as the Selected Applicant and invite it for negotiations.

2.20 Award of Contract

- A. After selection, a Letter of Award (the "LOA") shall be issued, by GMB to the Selected Applicant.
- B. Time frame of the contract period ("Contract Period") shall be for a period of three year and extendable by one year each up to a maximum period 2 year from the date of work on mutually agreeable terms and conditions.
- C. Payment will be made by GMB
 - a. Based on the deliverable timeline as specified in the Clause 6.3.
 - b. The payment for training shall be on monthly basis on submission of invoice along with proof of information on certificates of training for the Ship Recycling Yard Personnel and Ship Recycling Yard Workers on a pro-rata basis based on the quoted per capita per day rate as specified in Clause 6.3. The information of training undertaken during the month shall be verified by the Port officer, Alang before approval of the payment for the same.

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2.21 Entering into Agreement with GMB

- 2.21.1 On receipt of the Letter of Award, selected agency shall have to submit its confirmation to accept the same within 10 days. After receipt of the confirmation, the selected agency shall have to enter into agreement with GMB. The date of entering an agreement shall be treated as commencement of the work. However, GMB will issue formal work order to the selected agency enclosing a copy of the attested agreement.
- 2.21.2 Upon selection, the Agency shall furnish to the Authority, a performance security ("Performance Security") of the amount specified in clause 2.21.3 below, within 14 (fourteen) days after receiving letter of award and it should remain valid for a period of 60 days beyond the date of completion of all contractual obligations of the bidder, including warranty of the Bidder, including warranty obligations under this Agreement specified in Clause 2.21.2. The Performance Security will be in the form of an unconditional, irrevocable and on-demand bank guarantee issued in favour of the Authority in the format appended to Annexure 8: Format for Performance Security.
- 2.21.3 The Performance Security shall be for an amount equal to Rs. 15,48,750/(Principal Amount Rs. 13,12,500/- + GST @18% i.e. Rs. 2,36,250/-) (Indian Rupees
 Fifteen Lakhs Forty Eight Thousand Seven hundred Fifty Only)

2.22 Commencement of Assignment

- 2.22.1 The Agency shall commence the Services at the Project site within 7 (seven) days of the date of the Agreement or such other date as may be mutually agreed. If the Agency fails to either sign the Agreement as specified in Clause 2.21 or commence the assignment as specified herein, the Authority may invite the second ranked Applicant for negotiations. In such an event, the Bid Security of the first ranked Applicant shall be forfeited and appropriated in accordance with the provisions of Clause 1.8.6.
- 2.22.2 During the term of the assignment, the Agency shall strictly comply with all applicable laws, regulations, policies, and any amendments thereto, as promulgated by the Government of India and the Government of Gujarat.

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2.23 Propriety Data

2.23.1 Subject to the provisions of Clause 2.17, all documents and other information provided by the Authority or submitted by an Applicant to the Authority shall remain or become the property of the Authority. Applicants and the Agency are to treat all information as strictly confidential. The Authority will not return any Proposal, or any information related thereto. All information collected, analyzed, processed or in whatever manner provided by the Agency to the Authority in relation to the project shall be the property of the Authority.

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3. Qualification and Evaluation Criteria

Proposals will be evaluated using the **Quality and Cost Based Selection (QCBS)** methodology with 80:20 ratio where, 80% weightage is for technical score and 20% weightage is for financial score. In case of a tie, the bidder with the higher Technical Score will be awarded the contract.

3.1 Evaluation for Technical Proposals

- 3.1.1 In the first stage, the Technical Proposal will be evaluated on the basis of Applicant's experience, its understanding of TOR, proposed methodology and Work Plan, and the experience of Professional Personnel. Only those Applicants whose Technical Proposals get a score of 70 marks or more out of 100 shall qualify for further consideration and shall be ranked from highest to the lowest based on their technical score [ST].
- 3.1.2 The score for relevant qualification of the Applicant for Technical Capacity and Financial Capacity should also be a minimum of 70% marks each to qualify technically. If the Applicant fails to achieve minimum 70% marks in each criterion mentioned in the clause, they shall not technically qualify

mentioned in the clause, they shall not technically quality				
S.No	Parameter Maximum Marks			
Technical Proposal				
Experienc	ce (30 marks)			
A.	Experience in Conducting Industrial Trainings			
	related to Safety/Health and Environment/			
	Training in ports/Industrial Safety			
	training/marine and shipping sector/training in			
	similar sectors (1500 trainees in last five years			
	2020-21 to 2024-25).			
	i) Trained 1500 trainees	i)	14 marks	
	ii) 1501 to 3000 trainees	ii)	17.5 marks	
	iii) More than 3000 trainees	iii)	20 marks	
B.	B. Experience of working with Government			
	Agencies – Signed Copy of experience			
	certification or copy of agreement need to be			
	submitted			
	i) 1 project	i)	7 marks	
	ii) 1 to 3 projects	ii)	8.25 marks	
	iii) More than 3 projects	iii)	10 marks	
Financial	(10 marks)			
A.	Minimum Average Annual Turnover of Rs. 50			
	lakhs for the last five consecutive financial years			
	preceding the Proposal Due Date			
	i) Rs. 50 lakhs up to Rs. 75 lakhs	i)	7 marks	
	ii) More than Rs. 75 lakhs up to Rs. 1 Crore	ii)	8.25 marks	
iii) More than Rs. 1 Crore iii) 10 mar				
Presentation (30 marks)				

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	 i. Profile of the company, plan, methodology of training ii. Understanding of Project 		30 marks
0 1:0 .	iii. Course and curriculum designing		
Qualificat	ion of the Professional Personnel (30 marks)		
A.	Must have qualified manpower on permanent payroll as faculty to impart trainings:		
	Three Qualified Professional Personnel having		
	bachelor's degree with following experience.		
	a. Experience of 5 years	a.	21 marks
	b. Experience of more than 5 years but less than	b.	25.5 marks
	8 years		
	c. Experience of more than 8 years	c.	30 marks

3.2 Short Listing of Applicants

- 3.2.1 Of the Applicants ranked as aforesaid, the applicants qualifying in the Technical Criteria shall be pre-qualified and shortlisted for financial evaluation in the second stage.
- 3.2.2 The applicants qualifying the technical bid shall be informed in prior regarding the date of opening of the Financial Proposal.

3.3 Financial Proposal

- 3.3.1 In the second stage, the financial evaluation will be carried out as per this Clause 3.3. Each Cumulative Financial Proposal will be assigned a Final Financial Score ("**SFF**").
- 3.3.2 There shall be three parameters to the Financial proposal, each of which would be assessed for 100 marks each. Each parameter of Financial Proposal will be assigned a financial score (SF1 (parameter 1), SF2 (Parameter 2), SF3 (Parameter 3) respectively). For financial evaluation, the basic cost inclusive all taxes, duties, levies etc., but excluding GST indicated in the Financial Proposal, will be considered.

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- 3.3.3 The Authority will determine whether the Financial Proposals are complete, unqualified and unconditional. The cost indicated in the Financial Proposal shall be deemed as final and reflecting the total cost of services. Omissions, if any, in costing any item shall not entitle the firm to be compensated and the liability to fulfil its obligations as per the TOR within the total quoted price shall be that of the Agency. The lowest Financial Proposals (FM1 (parameter 1), FM2 (Parameter 2), FM3 (Parameter 3) respectively) will be given a financial score of 100 points each w.r.t the parameter. The Financial scores for each parameter would be multiplied by the weights as specified in Clause 3.3.5, to calculate the Final Financial Score as illustrated in Clause 3.3.5.
- 3.3.4 The Lowest Financial Proposal will be given a financial scores of 100 marks. The financial scores of other proposals will be computed as follows:

$$SF = 100 \times FM/F$$

(SF = Financial Score)

(F = Amount of Financial Proposal)

(FM = Lowest Financial Proposal)

S.No	Param	eter	Maxin	num Marks
		Financial Proposal		
A.	The bidder with lowest quote will get the			
	maxin	num marks. (The marks will be awarded		
	on pro	o-rata basis) which includes		
	i.	Fees for assessment and revision of the	i.	100 marks (SF1)
		existing training module (FM1)		
	ii.	Fees for imparting training per Ship	ii.	100 marks (SF2)
		Recycling Yard Personnel per day (FM2)		
	iii.	Fees for imparting training per ship	iii.	100 marks (SF3)
		recycling yard worker per day (FM3)		

3.3.5 The final Financial Proposal Score (SFF) would be calculated as follows:

The Financial scores SF1, SF2 and SF3 would be multiplied by the weights Sw1, Sw2, Sw3 respectively as follows:

Financial Scores	Weightage
SF1	0.15 (Sw1)
SF2	0.15 (Sw2)
SF3	0.7 (Sw3)

(for the purpose of illustration, if an applicant scores following scores in the Financial Proposal (SF1 = 100, SF2 = 25, SF3 = 50), he would be evaluated as follows)

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SFF =
$$((100*0.15) + (25*0.15) + (50*0.7)) = 53.75$$
 marks

3.4 Combined and Final Evaluation

3.4.1 Proposals will finally be ranked according to their combined technical **(ST)** and financial **(SF)** scores as follows:

$$S = (ST \times Tw) + (SFF \times Fw)$$

Where S is the combined score, and **Tw** and **Fw** are weights assigned to Technical Proposal and Financial Proposal that shall be 0.80 and 0.20 respectively.

- 3.4.2 The Selected Applicant shall be the first ranked Applicant (having the highest combined score). The second ranked Applicant shall be kept in reserve and may be invited for negotiations in case the first ranked Applicant withdraws or fails to comply with the requirements specified in Clauses 2.22 and 2.23, as the case may be.
- 3.4.3 In case of a tie, the applicant with the higher Technical Score will be awarded the contract.

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4. Pre-Bid Meeting

Pre-bid meeting will be held in Hybrid Mode (Online and Offline). The offline mode of Pre-bid meeting would be held at Gujarat Maritime Board, 2nd Floor, GIFT House, GIFT City SEZ, Gandhinagar-382355 on 14/08/2025 at 12:00 hours for the required clarifications. The meeting link of online pre-bid meeting would be shared with the applicants through e-mail.

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5. Miscellaneous

5.1 The Applicant shall also follow the miscellaneous provisions which include:

- 5.1.1 The Selection Process shall be governed by, and construed in accordance with, the laws of India and the Courts at Ahmedabad shall have exclusive jurisdiction over all disputes arising under, pursuant to and/or in connection with the Selection Process.
- 5.1.2 The Authority, in its sole discretion and without incurring any obligation or liability, reserves the right, at any time, to:
- (a) suspend and/or cancel the Selection Process and/or amend and/or supplement the Selection Process or modify the dates or other terms and conditions relating thereto;
- (b) consult with any Applicant in order to receive clarification or further information;
- (c) retain any information and/or evidence submitted to the Authority by, on behalf of and/or in relation to any Applicant; and/or
- (d) Independently verify, disqualify, reject and/or accept any and all submissions or other information and/or evidence submitted by or on behalf of any Applicant.
- 5.1.3 It shall be deemed that by submitting the Proposal, the Applicant agrees and releases the Authority, its employees, agents and advisers, irrevocably, unconditionally, fully and finally from any and all liability for claims, losses, damages, costs, expenses or liabilities in any way related to or arising from the exercise of any rights and/or performance of any obligations hereunder, pursuant hereto and/or in connection herewith and waives any and all rights and/or claims it may have in this respect, whether actual or contingent, whether present or future.
- 5.1.4 All documents and other information supplied by the Authority or submitted by an Applicant shall remain or become, as the case may be, the property of the Authority. The Authority will not return any submissions made hereunder. Applicants are required to treat all such documents and information as strictly confidential.

The Authority reserves the right to make inquiries with any of the clients listed by the Applicants in their previous experience record

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6. Schedule 1: Terms of Reference

6.1 Objectives of the Project

6.1.1 Assessment and Updation of Curriculum:

- Conduct a comprehensive review of the current safety training curriculum to identify gaps and areas for improvement.
- Benchmark the existing curriculum against international standards and best practices, such as those set by the International Labour Organization (ILO), Hong Kong Convention (HKC), and other relevant safety and environmental regulations.
- Update the curriculum to ensure it addresses emerging safety concerns, advanced techniques in ship recycling, and new technologies that promote health and safety in shipbreaking activities.
- Integrate modules that focus on both general safety and specialized hazards associated with ship dismantling, such as asbestos removal, working with heavy machinery, and fire and explosion prevention.

6.1.2 Training of Ship Recycling Yard Personnel:

- Provide specialized training to the Ship Recycling Yard Personnel, ensuring they are
 well-versed in the existing safety practices and capable of monitoring, supervising
 and guiding the ship recycling yard workers to carry out work at the ship recycling
 facility in a safe manner.
- Equip Ship Recycling Yard Personnel with the skills to supervise, identify specific hazards, provide practical solutions to mitigate risks on-site and handle emergencies effectively.

6.1.3 Training of Workers:

- Deliver comprehensive safety training to shipyard workers, ensuring they understand the risks associated with ship recycling and are equipped with the knowledge to prevent accidents and injuries.
- Focus on practical, hands-on training in safety protocols, emergency response, machinery handling, and hazardous material management.

6.1.4 Certification:

- Issue certificates to Ship Recycling Yard Personnel and Shipyard Workers upon successful completion of the training programs, demonstrating their proficiency in occupational safety and hazard management.
- Provide certificates with a validity period of one year, which can be renewed after subsequent training prior to expiry of the previous certificate.

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6.2 Activities and Deliverables

6.2.1 Curriculum Assessment and Update (6-Month Timeline):

- **Inception Report (Month 1):** A detailed report outlining the approach, methodology, and scope of work for the assessment and updating of the existing curriculum. This includes a plan for incorporating international safety benchmarks.
- **Progress Presentation (Month 3):** A comprehensive presentation summarizing the progress of curriculum assessment, proposed updates, and alignment with international standards. This will include feedback from key stakeholders and any revisions made to the curriculum thus far. The initial curriculum formation will include a detailed comparison of international safety standards and practices. This ensures that the training program aligns with global best practices, improving the safety culture and overall efficiency at the ship recycling yard.
- **Final Curriculum Submission (End of Month 6):** The final, updated curriculum addressing the identified gaps, with integration of international benchmarks such as ILO, HKC, and DISH standards. The curriculum should be formally recognized by an international agency and DISH (Directorate of Industrial Safety and Health), ensuring it meets global safety and training standards. The final curriculum shall also include the training programme module for the Ship Recycling Yard Personnel and ship recycling yard workers with information on the number of days or training and daywise schedule for each programme.
- Language of the curriculum: The agency shall provide the updated curriculum modules in three languages to the Authority which includes Gujarati, Hindi and English.

6.2.2 Training Program (3-Year Duration):

- **Training Period:** Commencement of the training program once the final curriculum is accepted. The program will run for one year from the date of curriculum approval.
- Batch Size: The training will be conducted for batches of 20 to 30 members (ship
 recycling yard workers) and safety Ship Recycling Yard Personnel, focusing on
 practical and theoretical aspects of occupational safety and hazard management in
 ship recycling.
- Workshops: Conducting Periodic workshops on current practices and case studies.
- **Extension Option:** The training program can be extended for up to two additional years, with one-year extensions possible each year, subject to mutual agreement after the initial one-year training period. This extension will be contingent on continued curriculum effectiveness and worker training requirements.

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- Deployment of Professional Personnel: Professional Personnel shall be deployed as mentioned in the proposal. There shall be no change in the professional personnel deployed during the duration of the training program. In case, if required the agency may change the Professional Personnel with equal or higher qualification and experience with prior permission of the Authority.
- **Language of Training:** The mode of instruction and the language of the training modules shall be in three languages, namely English, Gujarati, and Hindi.
- **Monitoring of Training:** The agency shall document and report to the authority the number of trainees attending the respective training session through systems such as biometric attendance, this report shall be submitted to the authority on a monthly basis for payment.

6.3 Terms of Payment

The agency shall be paid the lump sum fees /charges (to be quoted by the bidder) for providing the obligations and services as specified in the RFP. For the monthly training fees, the Selected Applicant shall submit the information of Ship Recycling Yard Personnel and ship recycling yard workers trained as per terms of this RFP and the same shall be reviewed by the Port Officer (Alang) for processing of the payment to the agency on a monthly basis.

S.No	Milestone	Percentage of Payment				
Curriculu	Curriculum Formulation Fees (FM1) as per Clause 3.3					
1	Mobilization of Team	10%				
2	Submission and approval of Inception Report 40 %					
3	Submission and Acceptance of the Training	50%				
	module formulated by the Selected Agency					
Monthly	Training Fees					
1	Will be based on actual number of days of training to the Ship Recycling Yard Personnel paid monthly	As per Financial Bid (FM2) as specified in Clause 3.3				
2	Will be based on actual number of days of training to the workers at Alang ship recycling facilities paid monthly	As per Financial Bid (FM3) as specified in Clause 3.3				

The monthly payment shall be calculated as per the total number of days of training provided to the Ship Recycling Yard Personnel and the ship recycling yard workers in the particular Financial Monthly of the financial year and the rate of payment quoted for per day of training, which shall commence based on the submission and acceptance of the training module formulated by the agency for Ship Recycling Yard Personnel and ship recycling yard workers.

Just for illustration purpose, consider the assumption that there is one training programme for Ship Recycling Yard Personnel with a total of 5 days of training. There are two training programmes (P1 and P2) for ship recycling yard workers with 5 days and 10 Days respectively, the number of people trained are as follows:

Request for Proposal (RFP) for Selection of Agency to Design Curriculum and Conduct Safety Training for Ship Recycling Yard Personnel and Ship Recycling Yard Workers at Safety Training & Labour Welfare Institute, Alang

Training programme	Number of Ship Recycling Yard Personnel trained	Number of workers trained	Rate quoted in Financial Bid in per capita per day terms
Training for Ship Recycling Yard Personnel 5 day programme	15	Not applicable	FM2
Training for workers 5 day programme (P1)	Not Applicable	30	FM3
Training for workers 10 day programme (P2)	Not Applicable	60	FM3
Payment	5 days x 15 personnel x FM2 = 75*FM2	= (5 days x 30 personnel x FM3) + (10 days x 60 personnel x FM3) = 750*FM3	Total payment for the month = 75*FM2+750*FM3

Hence the payment shall be the sum of Payment for training the Ship Recycling Yard Personnel and payment for training the workers.

Payment for training of Ship Recycling Yard Personnel = Number of Ship Recycling Yard Personnel trained x Days of training per programme x rate quoted in the Financial Bid (FM2) = 75*FM2

Payment for training to ship recycling yard workers for Programme 1 = Number of workers trained x Days of training per programme x rate quoted in the Financial Bid (FM3) = 150*FM3

Payment for training to ship recycling yard workers for Programme 2 = Number of workers trained x Days of training per programme x rate quoted in the Financial Bid (FM3) = 600*FM3

Total Payment = 75*FM2 + 150*FM3 + 600*FM3 INR = 75*FM2+750*FM3

Request for Proposal (RFP) for Selection of Agency to Design Curriculum and Conduct Safety Training for Ship Recycling Yard Personnel and Ship Recycling Yard Workers at Safety Training & Labour Welfare Institute, Alang

7. Annexures

Annexure 1	Proposal Cover Letter
Annexure 2	Information on Personnel Trained in the past 3 years
Annexure 3	Format for compliance with requirements of Technical Proposal
Annexure 4	Curriculum Vitae of the trained Personnel
Annexure 5	Financial Proposal
Annexure 6	Power of Attorney
Annexure 7	Details of the Safety Training and Labour Welfare Institute at Alang
Annexure 8	Format for Performance Security
Annexure 9	List of Designations included under the Ship Recycling Yard Personnel
Annexure 10	Layout of Safety Training Institute (Ground Floor)
Annexure 11	Layout of Safety Training Institute (First Floor)

Request for Proposal (RFP) for Selection of Agency to Design Curriculum and Conduct Safety Training for Ship Recycling Yard Personnel and Ship Recycling Yard Workers at Safety Training & Labour Welfare Institute, Alang

Appendix 1: Proposal Cover Letter

(On Applicant's letter head)

(Date and Reference)

To,
Port Officer, Alang
Office of the Port Officer,
Port Colony No.02,
Block No.02
Opp - Balvatika, Bortalav
Bhavnagar - 364003

Sub: Submission of Proposal for Design Curriculum and Conduct Safety Training for Ship Recycling Yard Personnel and Ship Recycling Yard Workers at Safety Training & Labour Welfare Institute, Alang

Dear Sir,

- 1. Having examined the RFP Documents, for the execution of the captioned project, we the undersigned offer to provide our services for the above said Works in conformity with the RFP.
 - a. We undertake, if our Bid is accepted, to complete and deliver the Works in accordance with the Scope of Work and commence operations as per the RFP documents or the Agreement within time schedule indicated in Technical Bid, from the date of signing the Agreement.
 - b. We agree to abide by this Bid for a period of 180 days from the date fixed for receiving the same and it shall remain binding upon us and may be accepted at any time before the expiry of that period
 - c. In the event of our Bid being accepted, we agree to enter into a formal Agreement with you incorporating the conditions of Agreement thereto annexed but until such Agreement is prepared this Bid together with your written acceptance thereof shall constitute a binding Agreement between us.
- 2. I / We agree that

If we fail to carry out the works or If we fail to meet the performance requirements or the specifications according to the conditions/stipulations of the RFP/ Agreement, GMB or GMB's Representative shall be at liberty to take action including termination of Agreement and impose penalties, and/or reject the Works in accordance with the Agreement. We understand that you are not bound to accept any Bid you may receive.

Request for Proposal (RFP) for Selection of Agency to Design Curriculum and Conduct Safety Training for Ship Recycling Yard Personnel and Ship Recycling Yard Workers at Safety Training & Labour Welfare Institute, Alang

Form 1: Particulars of the Applicant:

1.2 Title of Project: Request for Proposal (RFP) for Selection of Agency to Design Curriculum a Conduct Safety Training for Ship Recycling Yard Personnel and Ship Recycling Yard Workers at Safety Training & Labour Welfare Institute, Alang. 1.3 State whether applying as Firm or Lead Member of a consortium/ joint venture: Firm Or Lead Member of a consortium/ joint venture 1.4 State the following: Name of Company or Firm: Legal status (e.g. incorporated private company, unincorporated busine partnership etc.): Country of incorporation: Registered address: Year of Incorporation: Year of commencement of business: Principal place of business: Brief description of the Company including details of its main lines business: Organizational chart, a list of Board of Directors, and beneficial ownership
Conduct Safety Training for Ship Recycling Yard Personnel and Ship Recycling Yaworkers at Safety Training & Labour Welfare Institute, Alang. 1.3 State whether applying as Firm or Lead Member of a consortium/ joint venture: Firm Or Lead Member of a consortium/ joint venture 1.4 State the following: Name of Company or Firm: Legal status (e.g. incorporated private company, unincorporated busine partnership etc.): Country of incorporation: Registered address: Year of Incorporation: Year of commencement of business: Principal place of business: Brief description of the Company including details of its main lines business:
Workers at Safety Training & Labour Welfare Institute, Alang. 1.3 State whether applying as Firm or Lead Member of a consortium/ joint venture: Firm Or Lead Member of a consortium/ joint venture 1.4 State the following: Name of Company or Firm: Legal status (e.g. incorporated private company, unincorporated busine partnership etc.): Country of incorporation: Registered address: Year of Incorporation: Year of commencement of business: Principal place of business: Brief description of the Company including details of its main lines business:
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Firm Or Lead Member of a consortium/ joint venture 1.4 State the following: Name of Company or Firm: Legal status (e.g. incorporated private company, unincorporated busine partnership etc.): Country of incorporation: Registered address: Year of Incorporation: Year of commencement of business: Principal place of business: Brief description of the Company including details of its main lines business:
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Legal status (e.g. incorporated private company, unincorporated busine partnership etc.): Country of incorporation: Registered address: Year of Incorporation: Year of commencement of business: Principal place of business: Brief description of the Company including details of its main lines business:
partnership etc.): Country of incorporation: Registered address: Year of Incorporation: Year of commencement of business: Principal place of business: Brief description of the Company including details of its main lines business:
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Year of Incorporation: Year of commencement of business: Principal place of business: Brief description of the Company including details of its main lines business:
Year of commencement of business: Principal place of business: Brief description of the Company including details of its main lines business:
Principal place of business: Brief description of the Company including details of its main lines business:
Brief description of the Company including details of its main lines business:
business:
Organizational chart, a list of Board of Directors, and beneficial ownership
Name, designation, address and phone numbers of authorized signatory
the Applicant:
Name:
Designation:
Company:
Address:
Phone No.:
E-mail address:

Request for Proposal (RFP) for Selection of Agency to Design Curriculum and Conduct Safety Training for Ship Recycling Yard Personnel and Ship Recycling Yard Workers at Safety Training & Labour Welfare Institute, Alang

- 1.5 If the Applicant is Lead Member of a consortium/ joint venture, state the following for each of the other Member Firms:
 - (i) Name of Firm:
 - (ii) Legal Status and country of incorporation:
 - (iii) Registered address and principal place of business:
 - (iv) Brief description of the firm including details of its main lines of business:
- 1.6 For the Applicant, (in case of a consortium/ joint venture, for each Member), state the following information:
 - (i) In case of non-Indian Firm, does the Firm have business presence in India?

Yes/No

If so, provide the office address(es) in India.

(ii) Has the Applicant or any of the Members in case of a consortium/joint venture been penalized by any organization for poor quality of work or breach of contract in the last five years?

Yes/No

(iii) Has the Applicant/Member ever failed to complete any work awarded to it by any public authority/entity in last five years?

Yes/No

(iv) Has the Applicant or any member of the consortium/joint venture been blacklisted by any Government department/Public Sector Undertaking in the last five years?

Yes/No

(v) Has the Applicant or any of the Members, in case of a consortium/joint venture, suffered bankruptcy/insolvency in the last five years?

Yes/No

Note: If answer to any of the questions at (ii) to (v) is yes, the Applicant is not eligible for this consultancy assignment.

Request for Proposal (RFP) for Selection of Agency to Design Curriculum and Conduct Safety Training for Ship Recycling Yard Personnel and Ship Recycling Yard Workers at Safety Training & Labour Welfare Institute, Alang

Date:	
(Signature)	
(Name of the person)	
(In the capacity of) Company Seal	
(Name of firm)	-
Duly authorized to sign Proposal for an	d on behalf of (Fill in block capitals)
Witness	
Signature	Name
Address	

Request for Proposal (RFP) for Selection of Agency to Design Curriculum and Conduct Safety Training for Ship Recycling Yard Personnel and Ship Recycling Yard Workers at Safety Training & Labour Welfare Institute, Alang

Annexure 2: Information on persons trained in the past 5 years

It is hereby submitted that the number of persons trained in the past years from 2020 - 2021 to 2024 - 2025 is _____ which is greater than 1500. The information of the persons trained are as follows:

Sr. No.	Year	No. of persons Trained	
Year 1	2020-2021		
Year 2	2021-2022		
Year 3	2022-2023		
Year 4	2023-2024		
Year 5	2024-2025		
Total no. of persons trained			

Request for Proposal (RFP) for Selection of Agency to Design Curriculum and Conduct Safety Training for Ship Recycling Yard Personnel and Ship Recycling Yard Workers at Safety Training & Labour Welfare Institute, Alang

Annexure 3: Format for compliance with requirements of Technical Proposal To.

Port Officer, Alang

Office of the Port Officer, Port Colony No.02, Block No.02 Opp - Balvatika, Bortalav Bhavnagar - 364003

Sub: Design Curriculum and Conduct Safety Training for Ship Recycling Yard Personnel and Ship Recycling Yard Workers at Safety Training & Labour Welfare Institute, Alang

Dear Sir,

As a part of the Bid for Design Curriculum and Conduct Safety Training for Ship Recycling Yard Personnel and Ship Recycling Yard Workers at Safety Training & Labour Welfare Institute, Alang, we provide our following details as per the requirements stipulated in the RFP for Technical Bid.

We agree that we shall adhere to the following if we are selected as preferred bidder:

Experience

A. Experience in Conducting Industrial Trainings related to Safety/Health and Environment/ Training in ports/Industrial Safety training/marine and shipping sector/training in similar sectors. Required documents need to be submitted for verification

S.No	Name of the Agency / client (for which the bidder has undertaken training activities)	Year	Type training	of	Training Location	No. Trained persons	of

B. Past Experience of working with Government Agencies – Signed Copy of experience certification or copy of agreement need to be submitted

S.No	Name Agency	the	Government	Year	Project Name	Amount

Request for Proposal (RFP) for Selection of Agency to Design Curriculum and Conduct Safety Training for Ship Recycling Yard Personnel and Ship Recycling Yard Workers at Safety Training & Labour Welfare Institute, Alang

Financial

A. Minimum Average Annual Turnover of Rs. 50 lakhs for the past Five consecutive years preceding the Proposal Due Date (Net Turnover- Copy of Audited balance sheet signed by CA/statutory Auditor) along with the Income Tax returns of the respective Financial Years.

S.No	Year	Turnover in Lakh Rupees (past Five consecutive years from FY 2020 – 2021 to FY 2024 - 2025)
1.	2020-2021	
2.	2021-2022	
3.	2022-2023	
4.	2023-2024	
5.	2024-2025	

Qualification of Professional Personnel

The professional personnel who have been designated for the project are required to submit the Curriculum Vitae of the Personnel as per the format provided in the Annexure 4: Curriculum Vitae of the Professional Personnel

				Length of Professional		esent oyment
S. No.	Designation of Professional Personnel	Name	Educational Qualification	Experience (in no. of years) (Shall be considered only after basis Edu. Qua.)	Name of the firm	Employed since
1						

Request for Proposal (RFP) for Selection of Agency to Design Curriculum and Conduct Safety Training for Ship Recycling Yard Personnel and Ship Recycling Yard Workers at Safety Training & Labour Welfare Institute, Alang

Anne	exure 4: Curriculum Vi	itae of the Profess	sional Personnel	
1.	Proposed Position:			
2.	Name of Professional I	Personnel:		
3.	Date of Birth:			
4.	Nationality:			
5.	Educational Qualificati	ons:		
6.	Employment Record:			
	(Starting with present	position, list in rever	rse order every employment held.)	
7.	List of projects on whi	ch the Professional F	Personnel has worked	
	Name of project	Year	Description of responsib	ilities
8. requi	Details of the current red for the current assign		ne time duration for which service	ces ar
Detai	ils of International cert	ification:		
Certif	ication:			
1 Proje	I am willing to work o	•	will be available for entire duration	of the
2 corre	I, the undersigned, ce ctly describes myself, my	•	est of my knowledge and belief, t ny experience.	this CV
Place		(Signature and nam	e of the Professional Personnel)	

(Signature and name of the authorized signatory of the Applicant)

Notes:

- 1. The applicant shall submit the CV of professional personnel to be deployed for execution of the project
- 2. The names and chronology of assignments included here should conform to the project-wise details submitted.

Request for Proposal (RFP) for Selection of Agency to Design Curriculum and Conduct Safety Training for Ship Recycling Yard Personnel and Ship Recycling Yard Workers at Safety Training & Labour Welfare Institute, Alang

- 3. Each page of the CV shall be signed in ink by both the Professional Personnel concerned and by the Authorized Representative of the Applicant firm along with the seal of the firm. Photocopies will not be considered for evaluation.
- 4. Attached notarized / attested copy of the professional qualification certificate for each professional personnel.

Request for Proposal (RFP) for Selection of Agency to Design Curriculum and Conduct Safety Training for Ship Recycling Yard Personnel and Ship Recycling Yard Workers at Safety Training & Labour Welfare Institute, Alang

Annexure 5: Financial Proposal

(To be submitted online only)

S.no	Particulars	Amount in Rupees
1	Fees for assessment and revision of the existing training module (FM1)	
2	Fees for imparting training per Ship Recycling Yard Personnel (FM2) on a per capita per day basis	
3	Fees for imparting training per ship recycling yard worker (FM3) on a per capita per day basis	

The bidder with lowest quote will get the maximum marks. (The marks will be awarded on pro-rata basis) which includes

1.	Fees for assessment and revision of the existing training module (FM1)
	(Rupees only)
	Fees for imparting training per Ship Recycling Yard Personnel (FM2) on a per
	capita per day basis (Rupees
	only)
	Fees for imparting training per ship recycling yard worker (FM3) on a per
	capita per day basis
	(Rupees only)

Note:

- 1. The financial evaluation shall be based on the above Financial Proposal, excluding GST.
- 2. The financial proposal shall be in three amounts comprising revision of curriculum and Training the Ship Recycling Yard Personnel/ship recycling yard workers of the project.
- 3. No escalation on any account will be payable on the above amounts.
- 4. The fees shall be inclusive of a working lunch and Tea during training period.
- 5. All other charges, taxes, etc., not shown here and all insurance premia are considered included in the basic cost quoted.
- 6. All payments shall be made in Indian Rupees and shall be subject to applicable Indian laws.

Request for Proposal (RFP) for Selection of Agency to Design Curriculum and Conduct Safety Training for Ship Recycling Yard Personnel and Ship Recycling Yard Workers at Safety Training & Labour Welfare Institute, Alang

Annexure 6: Power of Attorney

Know all men by these presents, we,
IN WITNESS WHEREOF WE,THE ABOVE-NAMED PRINCIPAL HAVE EXECUTED THIS POWER OF ATTORNEY ON THISDAY OF, 2025
For
(Signature, name, designation and address)
Witnesses:
1.
2.
Notarised
Accepted

Request for Proposal (RFP) for Selection of Agency to Design Curriculum and Conduct Safety Training for Ship Recycling Yard Personnel and Ship Recycling Yard Workers at Safety Training & Labour Welfare Institute, Alang

.....

(Signature, name, designation and address of the Attorney)

Notes:

The mode of execution of the Power of Attorney should be in accordance with the procedure, if any, laid down by the applicable law and the charter documents of the executant(s) and when it is so required the same should be under common seal affixed in accordance with the required procedure. The Power of Attorney should be executed on a non-judicial stamp paper of Rs. 100 (one hundred) and duly notarised by a notary public. Wherever required, the Applicant should submit for verification the extract of the charter documents and other documents such as a resolution/power of attorney in favour of the person executing this Power of Attorney for the delegation of power hereunder on behalf of the Applicant.

For a Power of Attorney executed and issued overseas, the document will also have to be legalised by the Indian Embassy and notarised in the jurisdiction where the Power of Attorney is being issued. However, Applicants from countries that have signed the Hague Legislation Convention, 1961 need not get their Power of Attorney legalised by the Indian Embassy if it carries a conforming Apostille certificate.

Request for Proposal (RFP) for Selection of Agency to Design Curriculum and Conduct Safety Training for Ship Recycling Yard Personnel and Ship Recycling Yard Workers at Safety Training & Labour Welfare Institute, Alang

Annexure 7: Details of the Safety Training and Labour Welfare Institute at Alang

GMB has established "Safety training & labour welfare institute in 2003, for providing safety training & welfare activities of ship recycling Workers, HSE Officer, Safety Officer, Manager, engaged by ship recyclers at Alang. The layout of the existing training Institutes are provided in Annexure 10: Layout of Safety Training Institute (Ground Floor) and Annexure 11: Layout of Safety Training Institute (First Floor).

There are three modules for which training is provided by the Safety Training and Labour Welfare Institute at Alang, viz.,

- 1. Refresher Comprehensive Safety Training for all (3 day)
- 2. Gas Cutters Safety Training (2 day)
- 3. Comprehensive Safety Training for all (12 day)

The curriculum for the training programmes is as follows:

Comprehensive Safety Training for all (12 day)

- Introduction to Ship Recycling
- Why Alang is selected for Ship Recycling
- Types of Ship, Parts of Ship
- Introduction to Phases of Ship Recycling
- Recall of previous day topics
- Phases of Ship Recycling in details
- Hazards associated with Ship Recycling
- Preventive measures for hazards associated with Ship Recycling
- Introduction, Types, Care/Maintenance of Various Personal Protective Equipments
- Introduction to Work Permit System including types of work permit
- Toolbox Talk Importance, Preparation and How to Conduct
- Confined Space
- Confined Space Entry
- Hazards Associated with Confined Space and Precautions to be Taken While Working in Confined Space
- Fire Prevention in Ship Recycling
- Introduction of Gas Cutting
- Importance of Gas Cutting, Types of Cutting
- Preventive Measures of Gas Cutting
- Safety While Working at Height
- Reporting System of Accident/Incident/Near Miss/Unsafe Act/Unsafe Condition
- Introduction of Emergency Preparedness Plan & Role of Workers in Emergency Preparedness Plan
- Introduction of SOP and Workers Participation in SOP
- Safety While Working with Crane and Winch

Request for Proposal (RFP) for Selection of Agency to Design Curriculum and Conduct Safety Training for Ship Recycling Yard Personnel and Ship Recycling Yard Workers at Safety Training & Labour Welfare Institute, Alang

- Equipment, Tools and Tackles Used in Ship Recycling Types, Use, Care, Inspection Before Use
- Material Handling Manual and Mechanical
- Importance of Housekeeping in Ship Recycling
- Removal, Collection, Temporary Storage and Transportation of Hazardous and Non-Hazardous Material
- Stages of Elimination of Hazards, Heinrich Triangle
- First Aid
- Aids Awareness, Family Planning
- Soft Skill
- Awareness Creation by Explaining Previous Accident
- Revision & Evaluation
- Feedback

Refresher Comprehensive Safety Training for all (3 day)

- Introduction to Ship Recycling
- Introduction to Phases of Ship Recycling, Types of Ship, Parts of Ship
- Sheet/Metal Cutting (Gas Cutting)
- First Aid & Awareness about Environment & Cleanliness
- Introduction of Emergency Preparedness Plan & Role of Workers in Emergency Awareness
- Hazard & Remedial Measures in Ship Recycling
- Removal, Collection, Temporary Storage, and Transportation of Hazardous/Non-Hazardous Material
- About Work at Height & Soft Skills
- Types of Permit Reporting System of Accident/Incident/Near Miss/Unsafe Act/Unsafe Condition
- Introduction, Types, Care/Maintenance of Various Personal Protective Equipment & Toolbox Talk
- Types of Material Handling & Safety in Material Handling
- About Crane & Winch (Safety during Operation)
- About Confined Space (Work & Safety)
- About Fire Prevention & Protection in Ship Recycling
- Discussion of Accidents Case Study (Last Year)

Gas Cutters Safety Training (2 day)

- Gas Cutting Equipment
- Safety in Gas Cutting Operation
- Confined Space Safety
- Personal Protective Equipment
- Hazards and Preventive Measures with Gas Cutting

Request for Proposal (RFP) for Selection of Agency to Design Curriculum and Conduct Safety Training for Ship Recycling Yard Personnel and Ship Recycling Yard Workers at Safety Training & Labour Welfare Institute, Alang

- Work at Height Safety with Gas Cutting and Previous Accidents
- Revision and Evaluation of Worker
- Feedback

Information of number of workers trained in the past 6 years

Year	Number of trainees in a calendar year
2019-20	5972
2020-21	3030
2021-22	4416
2022-23	2015
2023-24	827
2024-25	502

Request for Proposal (RFP) for Selection of Agency to Design Curriculum and Conduct Safety Training for Ship Recycling Yard Personnel and Ship Recycling Yard Workers at Safety Training & Labour Welfare Institute, Alang

Annexure 8: Format for Performance Security

	(To be issued by a Scheduled Bank in India)
	(On a Stamp Paper of relevant value) Affidavit
by at	OF GUARANTEE executed on this theday ofat(Name of the Bank) having its Head/Registered office hereinafter referred to as "the Guarantor" which expression shall pugnant to the subject or context thereof include successors and assigns;
In favour of	
	Director in his executive capacity for the Gujarat Maritime Board hereinafter or "the Authority" (which expression shall include its successors and assigns);
WHEREAS	
incorporated to called "the C "Selection of A Yard Personn	nent dated entered into between the Authority and M/sLimited, a company under the Companies Act, 1956/2013 having its registered office at hereinafter ompany", ("the Agreement") the Company has been granted the project Agency to Design Curriculum and Conduct Safety Training for Ship Recycling el and Ship Recycling Yard Workers at Safety Training & Labour Welfare g" as specified in Clause 2.21.
	In terms of Clause 2.21.3 of the RFP, the Company is required to furnish to the Authority, an unconditional and irrevocable bank guarantee for an amount of Rs (Rupees only) as security for due and punctual performance/discharge of its obligations as specified in Schedule 1: Terms of Reference to the RFP.
	At the request of the Company, the Guarantor has agreed to provide guarantee, being these presents guaranteeing the due and punctual performance/discharge by the Company of its obligations under the Schedule 1: Terms of Reference to the RFP. FORE THIS DEED WITNESSETH AS FOLLOWS:
	Capitalized terms used herein but not defined shall have the meaning assigned to them respectively in the Agreement.
	The Guarantor hereby guarantees the due and punctual performance by the Company of all its obligations under the Agreement.
	The Guarantor shall, without demur, pay to the Authority sums not exceeding in aggregate Rs. Rupeesonly), within five (5) days of receipt of a written demand therefor from the Authority stating that the Company has failed to meet its performance obligations under the Agreement. The Guarantor shall have no obligation to go into the veracity of any demand so made by the Authority and shall pay the amount specified in the demand notwithstanding

Request for Proposal (RFP) for Selection of Agency to Design Curriculum and Conduct Safety Training for Ship Recycling Yard Personnel and Ship Recycling Yard Workers at Safety Training & Labour Welfare Institute, Alang

any direction to the contrary given or any dispute whatsoever raised by the Company or any other Person.

- 4. In order to give effect to this Guarantee the Authority shall be entitled to treat the Guarantor as the principal debtor. The obligations of the Guarantor shall not be affected by any variations in the terms and conditions of the Agreement or other documents or by the extension of time for performance granted to the Company or postponement/non exercise/ delayed exercise of any of its rights by the Authority or any indulgence shown by the Authority to the company and the Guarantor shall not be relieved from its obligations under this Guarantee on account of any such variation, extension, postponement, non-exercise, delayed exercise of any of its rights by the Authority or any indulgence shown by the Authority provided nothing contained herein shall enlarge the Guarantor's obligation hereunder.
- 5. This Guarantee shall be irrevocable and shall remain in full force and effect until discharge by the Guarantor of all its obligations hereunder.
- 6. This Guarantee shall not be affected by any change in the constitution or winding up of the Company/the Guarantor or any absorption, merger or amalgamation of the Company/the Guarantor with any other Person.
- 7. This Guarantor has power to issue this guarantee and discharge the obligations contemplated herein, and the undersigned is duly authorized to execute this Guarantee pursuant to the power granted under.

MONTH AND YEAR FIRST HEREINABO	VE WRITTEN.	
SIGNED AND DELIVERED byauthorized official	Bank by the hand of Shri	its and

IN WITNESS WHEREOF THE GUARANTOR HAS SET ITS HANDS HEREUNTO ON THE DAY,

Request for Proposal (RFP) for Selection of Agency to Design Curriculum and Conduct Safety Training for Ship Recycling Yard Personnel and Ship Recycling Yard Workers at Safety Training & Labour Welfare Institute, Alang

Annexure 9: List of Designations included under the Ship Recycling Yard

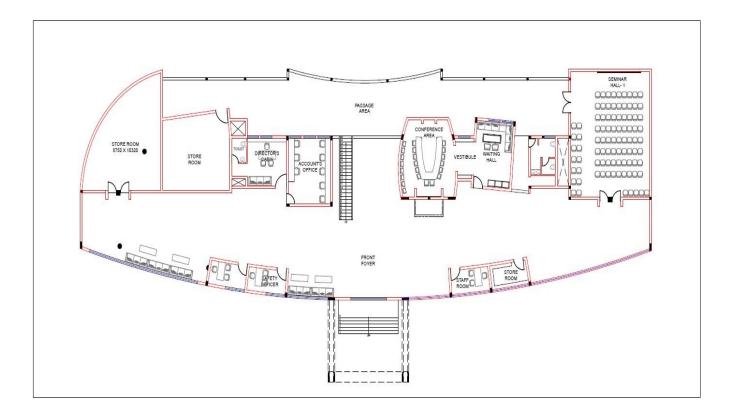
Personnel

- 1. Safety officer/HSE manager including other HSE Post
- 2. Safety Supervisor
- 3. Naval Architect
- 4. Plot Manager
- 5. Supervisor
- 6. Mukadam
- 7. Plot Master
- 8. Ship Master
- 9. Operator

And any other personnel who shall be involved in supervisory roles at the Ship Recycling Facilities at Alang.

Request for Proposal (RFP) for Selection of Agency to Design Curriculum and Conduct Safety Training for Ship Recycling Yard Personnel and Ship Recycling Yard Workers at Safety Training & Labour Welfare Institute, Alang

Annexure 10: Layout of Safety Training Institute (Ground Floor)



Request for Proposal (RFP) for Selection of Agency to Design Curriculum and Conduct Safety Training for Ship Recycling Yard Personnel and Ship Recycling Yard Workers at Safety Training & Labour Welfare Institute, Alang

Annexure 11: Layout of Safety Training Institute (First Floor)

