

**Expression of Interest ("EOI")
for Empanelment of Skill India International Centers**



REOI/ NSDCI/2023/036

Department- NSDC International Ltd

Important Dates:

Date of commencement of EOI	29-Dec-2023
Last Date and Time of Receipts of EOI	10-Jan-2024
Place of Submission of EOI	procurement@nsdcindia.org

1. **Introduction:** National Skill Development Corporation (NSDC) is a not-for-profit public limited company incorporated under section 25 of the Companies Act, 1956 (corresponding to section 8 of the Companies Act, 2013). NSDC was set up by Ministry of Finance as Public Private Partnership (PPP) model. NSDC is a one of its kind, Public Private Partnership in India. It aims to promote skill development by catalyzing creation of large, quality, for-profit vocational institutions. It provides funding to build scalable, for-profit vocational training initiatives.
2. **Objective of empanelment:** NSDC is inviting Proposals to empanel Skill India International Center (SIIC) as per Terms of Reference mentioned in this EOI. Interested Agencies should provide information demonstrating that they have the required qualifications, relevant experience and necessary infrastructure to perform the Services.
3. Interested agencies are required to furnish the information/documents as per the format given under **Annexure-I** (Eligibility Criteria)
4. **Duration:** Empanelment of Skill India International Center (SIIC) will be for a period of 03 years from the date of issuance of letter of empanelment. However, the duration can be reduced or extended based on the performance of the implementation agencies. More agencies can be added in the empaneled list provided they meet the conditions set out under this EOI.
5. Agencies will be empaneled based upon meeting the eligibility criteria under this EOI.
6. Empanelment does not guarantee that work will be assigned to each of the empaneled firm.
7. During the empanelment period, agencies must inform NSDC when agencies undergo material changes (internal or external) which can impact the obligation.
8. NSDC reserves the right to reject any or all the proposals submitted in response to this EOI document at any stage without assigning any reasons whatsoever. NSDC also reserves the right to hold or withdraw or cancel the process at any stage under intimation to the applicants who submit the response to EOI.
9. Agencies who fulfil all the eligibility criteria as mentioned in **Annexure-I** and interested in this assignment as per Terms of Reference may submit their application in the prescribed format along with relevant documents on procurement@nsdcindia.org on or before last date and time of submission. The subject line for submission of proposals should be **"Proposal for establishment of Skill India International Center (SIIC)"**.
10. No proposal with improper subject line will be considered.
11. Proposals must be submitted in **English only**.
12. **No Courier/Hand Delivery of physical documents is allowed.**

Annexure-I

Eligibility Criteria:

The applicant (including consortium) should submit valid and relevant documents against each criterion to meet the eligibility for empanelment.

SN	Parameters	Documents to attach with each
1.1.	i. Applicant must be registered in India as a company/Partnership or Proprietary firm /Trust/Society /Non-Governmental Organization/ Industry Association or Chamber/Education & Technical Institutes/Govt. Training Institutes/Institutes Affiliated by AICTE/UGC/DGT ii. The applicant should be registered under GST Act and with Income Tax department.	<ul style="list-style-type: none"> • Certificate of Incorporation • Registration for GST • PAN
1.2.	The applicant shall have an average annual turnover of at least INR 100 Lakhs in the last 03 financial years. (2020-21, 2021-22, and 2022-23) from the same/similar business.	Enclosed the CA Certificates with UDIN.
1.3.	Applicant should preferably possess a valid Recruitment Agent License/Certificate. To fulfill this requirement the applicant may be a consortium of Higher Education Institution (recognized by AICTE, UGC) or Institutes of National Importance.	Copy of the license issued by Ministry of External Affairs
1.4.	Applicant must have at least 3 years of prior experience of training or overseas placement.	Should submit an undertaking on its letterhead duly signed by the authorized representative
1.5.	Applicant or the consortium should have confirmed demand mandate of at least 10000 candidates for training or overseas placement in last 3 financial years.	Should submit an undertaking on its letterhead duly signed by the authorized representative.
1.6.	Applicant should have trained or deployed at least 10,000 candidates in last 3 financial years to the overseas countries.	Should submit an undertaking on its letterhead duly signed by the authorized representative
1.7.	Applicant should be able to provide the skill training/skill Assessment preferably in the following domains i.e Construction, Healthcare, Oil & Gas, Hospitality & Tourism Management, Facility Management, Retail, Shipping & Logistics, Manufacturing, Media & Entertainment, IT-ITeS, Automotive etc and have a Training Center admeasuring 5000 Sq feet or more and easily accessible to the public.	Site Plan and Ownership Document
1.8.	(i)Applicant should not have been blacklisted by any Indian government body/Public Sector Undertaking/Autonomous bodies or any other	Undertaking on letterhead/ self-declaration.

SN	Parameters	Documents to attach with each
	Regulatory body. (ii) Applicant should not be in any default (Both Financial & Impact) with NSDC. A certificate from NSDC to this effect will be required.	

Submission of all the valid/legal documents in context to above table is mandatory. Only those agencies whose proposals meet all the eligibility criteria will be shortlisted for empanelment.

Organisation Details
[On the letter head of firm]

Name of the Firm	
Date of Incorporation of Firm (DD/MM/YY):	
Place of Incorporation:	
PAN Card No. <i>(Copy of PAN card to be attached)</i>	
GSTIN <i>(Copy of GST certificate to be attached)</i>	
Registered Address	
Turnover of past 3 years	2022-23 - INR 2021-22 - INR 2020-21 - INR
Telephone:	
Website:	
Concerned person's Name and Designation	
Mobile No:	
Email ID:	

Terms of Reference

INTRODUCTION

NSDC in collaboration with Training Organizations or Recruitment Agencies registered under MEA, proposes to implement a skill development program under special project category, focused on imparting domain training, employability skills and basic foreign language skills, to the workforce in India with the aim of preparing them for employment opportunities in international markets.

As we know the demand for skilled professionals in international markets is growing rapidly, wherein Employability skills and Language proficiency also plays a critical role in enabling individuals to excel in foreign countries. NSDC seeks to bridge this gap by offering training programs for making workforce job ready in international markets.

To promote skilled professionals with domain, employability skills and linguistic diversity, the proposal for establishing a skill development program under special project across India is put forth. It is aligned with the vision 'To make India Skill Capital of the World' by preparing individuals with relevant skilling, proficiency in employability skills and foreign languages to enhance employability and contribute to international business.

Background

1. India is a young nation with 65% of its population below the age of 35 years. This demographic dividend presents an opportunity that can be leveraged to create a high-quality skilled and certified workforce for overseas markets, which are experiencing skilled labour shortage.
2. NSDC commissioned the 'Global Skill Gap Study' in 2019, which identifies the nations that would face workforce shortages in the foreseeable future and maps out the corresponding opportunities for the Indian workforce. As per the study, sectoral demand for Indian migrants include:
 - i. Gulf Cooperation Council ("GCC") countries: In United Arab Emirates (UAE), Saudi Arabia and Qatar demand shall be approx. 2.63 million (in next 5 years) across major sectors such as Construction (1.17 million), Wholesale & Retail Trade (0.42 million), Real estate and rental & business services (0.28 million) etc.
 - ii. Europe: In Germany, Netherlands, United Kingdom (UK), Sweden & Switzerland demand shall be approx. 0.30 million by 2030 across major sectors such as Health & Social Care (0.11 million), Manufacturing (0.05 million) etc.
 - iii. Countries with mature migration system: In Singapore, Australia, New Zealand, Canada, United States of America (USA), Japan & Malaysia demand shall be approx. 0.95 million (in next 5 years) across major sectors such as Health Care and Social Assistance (0.22 million), construction (0.10 million) etc.
4. Considering the ever-increasing employers' demands for skilled and certified manpower from many overseas countries, Budget 2023-24 has announced the setting up of 30 Skill India International Centers (SIICs) across the country as a nodal one-stop solution to cater to the entire lifecycle of skill-based international mobility.
5. In order to cater to the demand for overseas employment of skilled and certified workforce from India, and to give effect to the Budget announcement few enabling systems are in place. Existing players

such as Recruitment Agents have been catering to the global demand to some extent. However, there are certain delivery challenges such as availability of trained and certified candidates, higher training costs incurred to train candidates for overseas placement, informal migration practices etc.

6. NSDC has a mandate to create enabling systems and steering national and international Partnerships for overseas mobility through specific programs, mapped to global job requirements and benchmarked to international standards. It necessitates mapping of opportunities for Indian workforce in the destination market. To achieve its vision, NSDC has identified overseas mobility of skilled and certified candidates from India as one of the strategic areas. Under this strategic area, focus shall be on aggregation of overseas demand in collaboration with the identified Partners operating in/for the destination countries. The aggregated demand will be then serviced through supply of skilled candidates from India in close collaboration with the identified implementing Partners. Hence, there seems a need for collaboration in order to formalize the existing migration systems and provide credibility in the value chain for the players in India and destination countries through SIIC.

7. AIMS AND OBJECTIVES OF ESTABLISHING SIICS

Complementing Government's vision to establish India as the skill hub for the world, the SIICs will help create a 'Trusted workforce supply chain' by ensuring skilled mobility from India in a fair and transparent manner. Through the SIICs ethical skilling, recruitment, and migration from India can be ensured.

8. ROLES AND RESPONSIBILITIES OF SIICS

- SIIC will act as a Finishing /Upskilling Training Centres for international job opportunities.
- Training for job roles mentioned in bilateral agreements between India and destination countries for example- Israel, Mauritius, Japan, etc.
- Interview Centre for foreign employers.
- Counselling of candidates
- Domain Skills Assessment /Trade testing.
- Employability Skills, Culture Immersion and Pre-Departure Orientation training (PDOT).
- Foreign Language Trainings.
- Emigration Facilities (applying for passport, visa, Police verification, medical checkup etc)
- Post-placement support including Counsellor support in case of need with assistance of MEA

9. LOCATIONS OF SIIC

Considering the Migration Patterns the following locations have been identified for establishment of SIIC's:

Table 1: Locations of SIICs

S.No.	State name	No. of SIIC proposed	Proposed location
1	Maharashtra	2	Mumbai/Nagpur
2	Punjab	1	Ludhiana
3	Tamil Nadu	1	Chennai
4	Uttar Pradesh	4	Lucknow/Noida/Gorakhpur
5	Rajasthan	1	Jaipur
6	Orrisa	2	Sambalpur/Bhubaneshwar
7	Gujrat	2	Ahmedabad/Surat
8	Chhattisgarhi	1	Raipur

9	Madhya Pradesh	1	Bhopal
10	Jammu & Kashmir	1	Jammu
11	Jharkhand	1	Ranchi
12	West Bengal	1	New Jalpaiguri
13	Assam	1	Guwahati
14	Himachal Pradesh	1	Shimla
15	Haryana	1	Rohtak
16	Bihar	2	Patna/Purnia
17	Kerala	1	Thiruvananthapuram
18	Karnataka	2	Bangalore/Gulbarga
19	Andhra Pradesh	1	Visakhapatnam
20	Telangana	1	Hyderabad
21	Uttarakhand	1	Dehradun
	Total	29	

The SIICs in above locations are to be established through partnership mode thereby giving a fair chance to private sector to establish and run these institutions.

While applying Applicants may propose additional location over and above the locations mentioned in table above

Also, the number of candidates to be trained and finally employed abroad against each location of SIIC will be the one of the parameters of eligibility for selection of Partner.

10. ROLES AND RESPONSIBILITIES OF THE PARTNERS

In order to ensure that the entire supply chain is transparent, fair and ethical; partners selected will be subject to proper regulations by NSDC. Broadly the roles and responsibilities of the partners will include:

- To establish SIICs as per given norms and provide the skill trainings and have a Training Centre admeasuring 5000 Sq. feet or more and easily accessible to the public. The premises should consist of minimum 5 rooms for housing classrooms, labs, counseling, interviews, reception, office, lavatories etc.
- To execute the aforesaid roles and responsibilities of SIICs.
- To run the entire training life cycle on Skill India Digital.
- To adhere to the MEA guideline for overseas placements and in addition to same, adhere to MSDE guidelines issued from time-to- time for skill Training.
- Ethical Recruitment.
- Demand Aggregation.
- Mobilization of candidates.
- Conduct the training, assessments, and certifications as per the employer needs (domain).
- Organize Pre-Departure Orientation Training (PDOT).
- Organize Employability Skills training including language and digital literacy.

11. BENEFITS OFFERED TO EMPANELED PARTNER(S)

Empanelment as Partner with NSDC provides a platform to avail benefits under the NSDC 's ecosystem. The list of benefits that the Empanelled Partners may be entitled to, includes the following:

- Access to Skill Development Scheme of MSDE

- ii. Access to potential candidates and training infrastructure through other SIICs:
- iii. Access to benefits through Business to Government (“B2G”) and Business to Business (“B2B”) engagements: NSDC will engage with foreign missions, destination government institutions, regulatory authorities, destination market employer associations, businesses, and others for demand aggregation. Empanelled Partners would be preferred for accruing the benefits of such B2G and B2B initiatives.
- iv. Technology support through IT platform – Data management and monitoring system: The Empanelled Partners will be provided an access to SID for managing the entire value chain and processes.

12. OVERSIGHT MECHANISM

Oversight committee will be constituted by NSDC from time to time.

13. TARGET NUMBER OF STUDENTS

Target would be to deploy minimum 25,000 candidates through these Centers in quarter IV of this financial year through on-boarded partners. The target for subsequent quarters shall be informed from time to time.

Letter Head of the Firm

Declaration

Date:

To whomsoever it may concern

I/We hereby solemnly take oath that I/We am/are authorized signatory and hereby declare that I / Our firm/ Agency/ Institute/Company/Organization do not face any sanction or any pending disciplinary action from any authority against our myself/ firm / Company /Organization or partners."

Further, it is also certified that our firm has not been blacklisted by any government or any other donor/partner organization.

In case of any further changes with respect to this declaration at a later date, we would inform NSDC accordingly.

Authorized signatory(with seal)